



Effective, interactive Medicaid training for individuals and agencies

BerryDunn's Medicaid Learning Center (MLC) offers modular training programs that provide background on Medicaid's history and essential knowledge for insights into the future of Medicaid. Our programs qualify for 90/10 funding from CMS—a cost-effective solution with long-lasting value for your state.

Our training programs can help you:

Get started with
our complimentary
30-day trial!

This program consists of our five most popular courses, including:

- EHR and HIE Essentials
- Medicaid, The Early Years
- Medicaid System Procurement Lifecycle
- Introduction to MITA
- Acronyms and Other FYI



Improve efficiency with comprehensive training

Customizable courses that align with your agency's priorities



Support your workforce with convenient web-based courses

Self-paced student learning that needs individual needs



Maintain a highly trained workforce

Certification that validates foundational Medicaid knowledge



Medicaid expertise—when and where you need it

BerryDunn helps clients improve efficiency, respond quickly to changing requirements and compliance pressures, and innovate to help them improve services to their communities. Our team brings an independent, experienced, and national perspective to our work.

We can work collaboratively with you to build customized courses for your agency. Our staff brings a deep level of subject matter expertise and leadership to every engagement.

When you access our portal, you gain access to our Medicaid Dictionary, the largest online Medicaid specific reference library, housing over 3,000 terms, definitions, and acronyms.

Explore our training programs

BerryDunn's MLC provides Medicaid professionals with access to an eLearning portal designed to equip teams with essential insights into the future of Medicaid. Our courseware is simple, straight-forward, and allows each learner to study at their own pace.

Each course provides between one and two hours of training. Our Health Information Technology (HIT) and Medicaid Basics training programs combined consist of 25 HIT and Medicaid courses that cover general HIT, Medicaid Information Technology Architecture (MITA), and Medicaid. The MLC is comprised of offerings for both 60-day and one-year seats.

Training programs at a glance

* All prices are retail prices

Medicaid Basics (MCMP-I)

This program results in MLC Certified Medicaid Professional I (MCMP-I) certification upon completion of 24 course work hours.

Program hours: 24
60-day course: \$479
One-year course: \$659

Medicaid Information Technology Architecture (MITA)

This program examines the history, standards, and components of MITA and the MITA 3.0 Framework. The program also addresses the necessary steps for a State Self-Assessment (SS-A) and provides insights into the MITA 3.0 SS-A Companion Guide.

Program hours: 7
60-day course: \$249
One-year course: \$329

Health Information Technology (HIT)

This program covers the most important aspects of HIT, including HIT legislation and organizational structures. Other key concepts include Meaningful Use, Electronic Health Records (EHRs), and roles of federal and state government in the national vision for HIT adoption.

Program hours: 6.5
One-year course: \$329

Medicaid (MCMP-II)

This program is comprised of all 21 courses that make up the Medicaid Basics program and MITA program.

Program hours: 29
60-day course: \$649
One-year course: \$879

HIT and Medicaid Combined (HIT + MCMP-II)

This program includes all 25 courses that make up the Medicaid Basics, MITA, and HIT programs. Students who complete this program will receive an MCMP-II certification.

Program hours: 35.5
One-year course: \$1099

Course name and overview	MCMP-I	MITA	HIT	MCMP-II	HIT + MCMP-II
<p>MBM-101: Medicaid, The Early Years</p> <p>This course familiarizes learners with the history and original purpose of the Medicaid program in the United States from the Medicaid Entitlement Act of 1965 to the three-legged stool that the program has become.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-102: Rules, Regulations, and Laws</p> <p>This course explains the basics of the state and federal policy structure and mechanisms that regulate state Medicaid programs.</p>	2 hrs			2 hrs	2 hrs
<p>MBM-103: Medicaid Funding Basics</p> <p>This course answers the fundamental question: "How does the government pay for the Medicaid program?" The course reviews a) how Medicaid dollars get turned into services via the "chain of claims" and b) greater details behind the flow of dollars between CMS and the states.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-104: The Language of Medicaid</p> <p>This course offers the learner the ability to begin the task of understanding the unique language of Medicaid, terms, definitions, acronyms, and the like.</p>	1 hr			1 hr	1 hr
<p>MBM-105: Acronyms and Other FYI</p> <p>This course provides an interactive opportunity to gain knowledge of commonly used acronyms.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-106: Terms to Know</p> <p>This course provides the learner with an interactive opportunity to begin the process of learning Medicaid related commonly used terms.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-120: People Groups</p> <p>This course provides an overview of the groups served by the Medicaid program and describes special services provided to various populations.</p>	1 hr			1 hr	1 hr
<p>MBM-121: Access to Assistance</p> <p>While going through this course, the learner reviews the barriers of access to assistance and learns how the Medicaid program aids in overcoming those barriers.</p>	1 hr			1 hr	1 hr
<p>MBM-122: Programs (Standard, Optional, and Waiver)</p> <p>After completing this course, the learner will better understand the federally mandated standard Medicaid program, the optional services offered by some states, and how states offer specific services via waivers.</p>	1 hr			1 hr	1 hr
<p>MBM-130: The Not So Basic Organizational Chart</p> <p>This course explores the business models typically seen in state Medicaid agencies, and explores common structures seen in state government.</p>	1 hr			1 hr	1 hr
<p>MBM-131: Supporting Organizations and Sister Agencies</p> <p>This course familiarizes the learner with relationships between Medicaid agencies and other state sister agencies; and the typical interaction seen between agencies to best serve people groups in need.</p>	1 hr			1 hr	1 hr

Course name and overview	MCMP-I	MITA	HIT	MCMP-II	HIT + MCMP-II
<p>MBM-140: State Only vs. State/Vendor Models</p> <p>This course offers the learners a way to become familiar with the relationship in many states between the Medicaid agency and a fiscal agent and provides information about how typically states are structured when they administer their own Medicaid program (without the assistance of the vendor community).</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-141: Medicaid Payment Models</p> <p>This course familiarizes learners with the differences between the traditional Medicaid Fee-For-Service (FFS) and Managed Care (MC) payer environments as well as innovative new payment model trends that are emerging.</p>	1 hr			1 hr	1 hr
<p>MBM-150: Medicaid Supporting Systems</p> <p>Upon completion of this course, the learner is familiar with the history of the MMIS, the typical components of the traditional MMIS, and understands the types of system supports offered for all aspects of a MITA-aligned Medicaid Enterprise.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-151: Medicaid System Procurement Lifecycle</p> <p>This course explains the full life cycle of a system procurement, offering insight into generally how a state chooses to leverage the assistance of the vendor community at different junctures, the typical timeline associated with a procurement, and how important to CMS it is to start with the end in mind.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MBM-160: Customer Service</p> <p>This course familiarizes learners with the activities and attitudes necessary to meet a customer's requirements, needs, and expectations. It includes topics such as complaint management, staff responsiveness, and communication.</p>	1 hr			1 hr	1 hr
<p>MBM-161: Vendor Value Add</p> <p>This course offers insight into the different types of vendors in the Medicaid community available to states to support the Medicaid program. Vendors that offer services such as enrollment brokering, prior authorization, claims services, system development, data management, third-party recovery, transportation services, and waste control management.</p>	1.5 hrs			1.5 hrs	1.5 hrs
<p>MLM-101: Introduction to MITA</p> <p>This course offers an overview of the MITA 3.0 initiative and framework.</p>		2 hrs		2 hrs	2 hrs
<p>MLM-102: MITA State Self-Assessment</p> <p>The MITA State Self-Assessment (SS-A) course familiarizes learners with the concepts and four major steps necessary for states to complete a MITA SS-A.</p>		1.5 hrs		1.5 hrs	1.5 hrs

Course name and overview	MCMP-I	MITA	HIT	MCMP-II	HIT + MCMP-II
<p>MLM-103: The MITA Ratsel (Puzzle)</p> <p>The MITA Ratsel course familiarizes learners with the components of the MITA 3.0 framework and the relevance of those components to the State Self-Assessment.</p>		2 hrs		2 hrs	2 hrs
<p>MLM-104: Standards and MITA</p> <p>In this course, we explore the relationships between MITA standards and other industry standard drivers.</p>		1.5 hrs		1.5 hrs	1.5 hrs
<p>HIT-101: Introduction to Health Information Technology (HIT)</p> <p>This course is an introduction to HIT and provides an overview of the general concepts associated with HIT (such as ePrescribing, EHR, EMR, PHR, and Health Information Exchange [HIE]) by tracing its evolution through both government programs and the healthcare industry.</p>			2 hrs		2 hrs
<p>HIT-102: EHR and HIE Essentials</p> <p>This course offers learners a better understanding of two key components of the HIT initiative facilitated by the HITECH Act: EHR and HIE. It examines the national roles of both as well as the role of Medicaid in adopting these technologies into business processes (MMIS through MITA) and the State Medicaid Health Plan (SMHP). This course also examines EHR use, HIE and other technologies, architectures and infrastructures that will meet the national objectives through the expansion of the National Health Information Network (NHIN), and provider adoption.</p>			1.5 hrs		1.5 hrs
<p>HIT-103: Medicaid and HIT</p> <p>This course equips learners with a better understanding of the federal government's long-term goals for HIT adoption and state Medicaid program expansion. This course examines how the HITECH Act within ARRA encouraged national adoption of HIT. It also highlights several of the act's meaningful use criteria and how it has evolved into quality assurance HIPAA regulations in the HIT environment, and HITECH structure for the relationship between Medicaid and HIT.</p>			1.5 hrs		1.5 hrs
<p>HIT-104: Options for HIT Support Medicaid Programs</p> <p>This course educates learners about State Medicaid Health Information Technology Plans (SMHPs), specifically the Medicaid funding mechanisms available to the states to support HIT and how the funding mechanisms pertain to the national objectives for HIT and Medicaid.</p>			1.5 hrs		1.5 hrs
	24 hrs	7 hrs	6.5 hrs	29 hrs	35.5 hrs



Adapt to regulatory changes, improve systems, and streamline processes

BerryDunn has served as a trusted advisor to Medicaid agencies for 25 years. In addition to our training programs, we can help your agency advance:

- Policy evaluation
- Managed care efforts
- Organization development
- Project Management Office (PMO), project management, and system implementation
- CMS certification and Independent Verification and Validation (IV&V)
- Medicaid Enterprise Systems (MES) modernization and planning
- Program integrity and Payment Error Rate Measurement (PERM)



With offices and employees located in 40+ states—wherever you are based, we look forward to working together.

berrydunn.com/mlc



Learn more about our
Medicaid Learning Center
berrydunn.com/mlc